# Oil and gas in West Ukraine: a foreign investor's view

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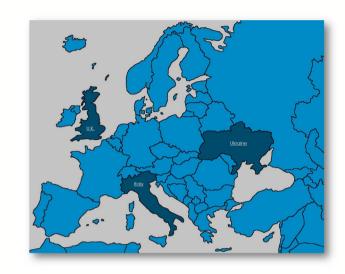
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# Cadogan Petroleum plc - Overview

## Corporate Snapshot

Ticker	CAD	
Domicile	UK	
Shares in issue	235,729,322	
Trading market	Main	
Share Price <sup>1</sup>	GBp 10.65	
Market Capitalisation <sup>1</sup>	£ 25.1 million	
Net Cash <sup>2</sup>	\$35.2 million	



#### Top five shareholders<sup>1</sup>

Shareholder	No. of shares	% Outstanding
SPQR Capital Holdings SA	67,298,448	28.55%
Michel Meeus	26,000,000	11.03%
Veronique Salik	17,959,000	7.62%
Brigitte Salik	17,409,000	7.39%
Kellet Overseas Inc.	14,002,696	5.94%
Others	93,760,178	39.47%
Total		100.00%

#### Share price



<sup>&</sup>lt;sup>1</sup> As of 10/5/2019

<sup>&</sup>lt;sup>2</sup> As of December 30<sup>th</sup>, 2018

# Cadogan Petroleum - An operator across the entire value chain

#### □ Exploration

- Shot and interpreted 165 km of 2D and 458 km2 of 3D seismic
- Drilled 12 wells, 5 of which at depths > 5,000 m.

#### Development and production

- Built and operated 3 gas plants and a compression station
- Operated around 25 production wells (oil, gas and condensates)
- Operated E&P licenses on behalf of Eni in Poltava region

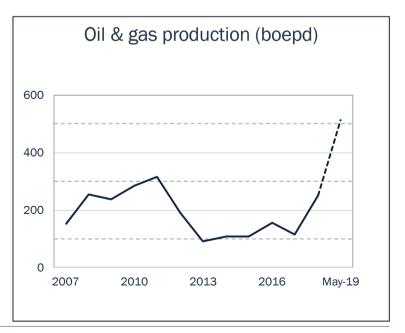
#### Gas trading

Pioneered gas reverse flow

#### □ Services

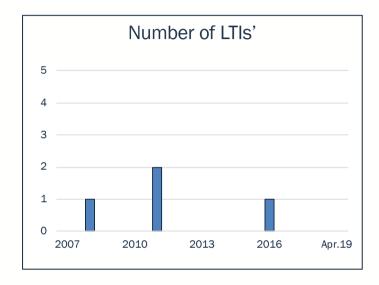
- Work-over and light drilling services
- Abandonment and site restoration





# Cadogan Petroleum - Sustainability as a key business driver

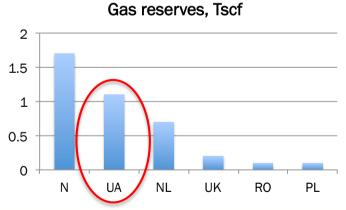
- □ We keep working places safe. 1 LTI only in the last five years (it happened 2 years ago)
- We promote employment of local resources;
  all staff is Ukrainian, save for the CEO
- We give opportunities to young talents;
  average age of senior management team is
  <36 years</li>
- We deploy modern technologies and train our workforce in their use
- We act in full compliance with local laws and regulations (no breaches reported by Geokontrol in their last inspection)
- We promote efficient use of energy (project recently launched in Sambir District)

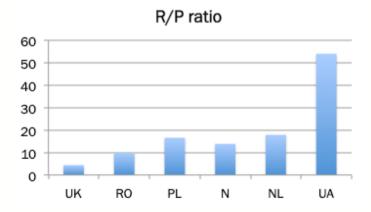




# FDI in Ukrainian E&P Industry

- □ Inflow of foreign capital limited by:
  - Unstable & unpredictable regulatory regime
  - Unstable fiscal terms
  - Revenues taxed, rather than profits
  - Punitive rather than prescriptive inspections
  - Transfer of licenses (farm-out) not possible
- □ Cadogan is one of the few truly foreign investors, but....
- ...Ukraine would need more to:
  - Efficiently exploit remaining gas and oil reserves, respectively 3rd and 6th in Europe<sup>3</sup>





- Reduce energy dependence
- Increase revenues to state budget

<sup>&</sup>lt;sup>3</sup> Source: Eni's World Oil Review 2018 and Bp's Statistical Review of World Energy 2018

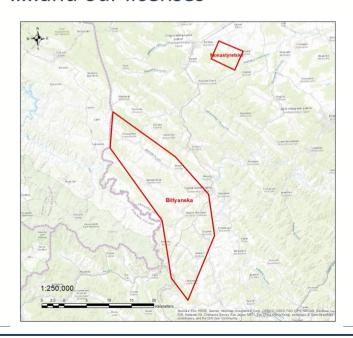
## What we found in L'viv

- □ An environment more attentive to investors' needs
  - focal point for investors
- □ Predictable outcome of due processes
  - our applications answered in due time
- Support to navigate relations with Central authorities
- □ An international airport, and a young and lively city

Our office.....

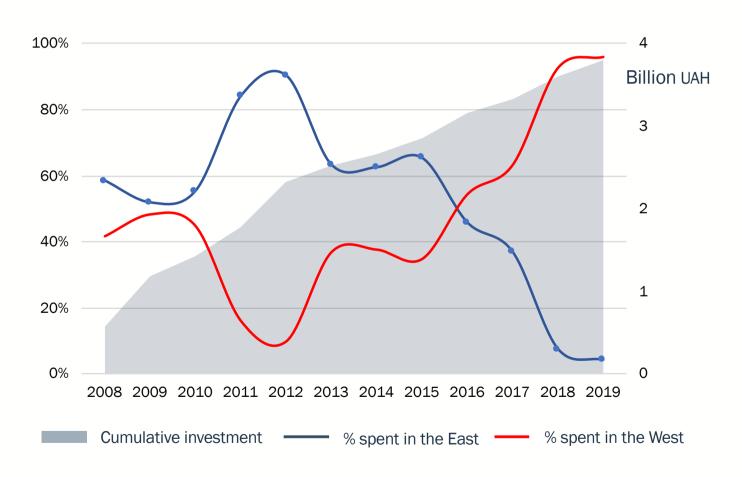


#### .....and our licenses

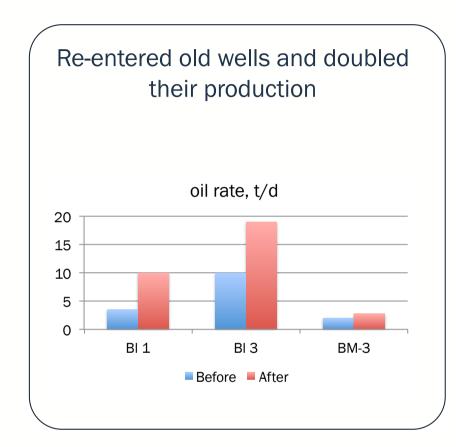


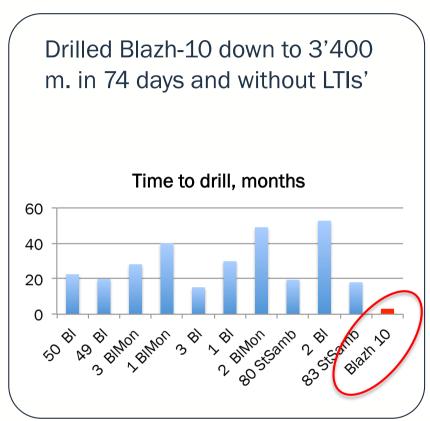
# Cadogan Petroleum - A company refocused to the West

- Nearly UAH 4 Billion spent in Ukraine since inception
- UAH 380 million spent since January 1<sup>st</sup> 2018, nearly all of them in the West



# Cadogan Petroleum – Delivering technical excellence







Blazh-10: the fastest well drilled in the region and one of the best producers with its >40 t/d initial rate in natural flow

# Cadogan Petroleum's future in L'viv Oblast

## **Activity**

#### **Produce Monastyretska license**

- ➤ drill production wells
- ➤ build an oil center
- ➤ implement water injection

## **Appraise Bitlyanska license**

➤ Drill HPHT well

#### Impact for the Oblast

Up to UAH 150 million of subsoil tax (if 5% is confirmed)

Up to UAH 10 million per year of turn-over for local contractors

Up to 25 direct jobs

Social projects in the surrounding villages



## Conclusions

- □ Cadogan has its roots in Ukraine where it spent nearly UAH 4 billion. The focus of spending shifted from the East to the West of the Country as we found attention to the investors
- Cadogan has a track record as a safe and efficient operator of marginal, complex fields, such as those found in the Carpathians basin. The success of Blazh-10 is not good luck, but a testimony to our operational excellence (and a kind of late reward for all the money spent)
- Cadogan has recently set operational bench-marks in the region and intends to lever on these skills to help Ukraine to efficiently exploit its resources
- Cadogan is on track to deliver on its aspiration of becoming one of the leading foreign investors in L'viv oblast